

# Executive Search Services

## Objective

Identify and recruit the most qualified candidates for the client's key open positions

## Services Included

- Consultation with client about position, function, and reporting structure
- Recommendation on compensation
- Sourcing of appropriate candidates
- Screening and interviewing candidates
- Providing formatted resume and narrative
- Arranging for client interviews and testing
- Reference checking
- Negotiation of the offer
- Preparation of the employment agreement
- Satisfaction/replacement guarantee

## Clients

Travel Industry:  
all disciplines

Financial Services:  
sales, marketing,  
and general  
management

## Contact

Various

## Benefits

- Access to candidates who are not actively "in play"
- Maintaining confidentiality around the new position
- Elimination of arduous legwork and administration
- Dealing with someone who knows the industry, the jobs and the players



## Length of Engagement

Typically 2  
months

## Output

Presentation of at  
least three  
qualified  
candidates



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